The SBA works to ignite change and spark action
so small businesses can confidently

START • GROW • EXPAND • RECOVER
The SBA Resource Partner Network

Access the right tools at the right time—wherever you are.

Approved and funded by the SBA

1,400+ partner offices nationwide

Find local resource partners near you at SBA.gov/local-assistance
Are You Ready to Consider Federal Contracting?

The world’s largest customer, buying all kinds of products & services

Required by law to provide contract opportunities to small businesses

Evaluate your readiness & learn more by visiting SBA.gov/contracting
Qualify for Federal Contracts with Certifications

The SBA works with federal agencies to award at least 23% of all prime government contracting dollars each year to small businesses that are certified with the SBA’s contracting programs. Programs include:

- 8(a) Business Development Program
- Historically Underutilized Business Zones (HUBZone) Program
- Women-Owned Small Business (WOSB) Program
- Service-Disabled Veteran-Owned Program

Learn more and determine your eligibility at certify.SBA.gov
Need Funding for Your Business? The SBA Can Help.

1. SBA-backed Loans
2. Private Investors
3. R&D Awarded Funds
4. Surety Bonds
How Can an SBA-backed Loan Help You?

- Launch, grow, or repair a start-up
- Start or purchase a small business
- Access revolving credit or working capital for day-to-day expenses

- Purchase, renovate, or expand facilities
- Purchase inventory, equipment, or machinery
- Purchase land or real estate
- Export a product or service
Increase Your Chances of Securing a Loan

Lenders want to know they’re making a smart choice by giving you a loan. Your local SBA Resource Partners can help you develop your:

- Business plan
- Expense sheets
- Financial statements
- Financial projections
Find an SBA-approved lender that’s right for you by visiting SBA.gov/lendermatch
The SBA Can Help You Go Global

1. Get Counseling & Training
   - U.S. Export Assistance Centers (USEACs)
   - Small Business Development Centers (SBDCs)

2. Find Buyers Internationally
   - State Trade Expansion Program (STEP)

3. Get Export Funding
   - Export Express Loans
   - Export Working Capital Loans
   - International Trade Loans
Disasters Happen. Prepare Your Business.

An estimated 25% of businesses don’t reopen after a major disaster.*

Businesses can protect themselves with an up-to-date plan of action.

Prepare your business & learn more by visiting SBA.gov/prepare

*According to the Institute for Business and Home Safety (IBHS).
Ways to Collaborate with SBA

• Refer small businesses to SBA Resource Partners for counseling
  • SCORE, Small Business Development Centers, Women's Business Centers, Veterans Business Outreach Centers

• Host a small business training on SBA capital and contacting topics
  • In-person and online

• Direct your small businesses to the free resources on SBA.gov
  • Business Guide, Learning Platform, Local Assistance, Lender Match

• Sign up for and share the SBA e-Newsletter
  • SBA.gov/updates

• Apply for SBA grant funding to help your community organization support small business growth and development in your area
Grants for Community Organizations

Funding that supports small business growth and development in underserved areas

• **Community Navigator Pilot Program**
  • Hub & Spoke model designed to reduce barriers that underrepresented and underserved entrepreneurs often face in accessing the programs they need

• **Program for Investors in Microentrepreneurs (PRIME)**
  • Funding to help microenterprise development organizations build their capacity and provide assistance to disadvantaged microentrepreneurs

• **Regional Innovation Clusters**
  • Networks of businesses and organizations that work together to maximize their strengths and resources, allowing them to compete on a larger scale

• **Federal and State Technology (FAST) Partnership Program**
  • Funding for state/regional programs that build the SBIR/STTR ecosystem through technical and business assistance, outreach, and financial support

• **Growth Accelerator Fund Competition (GAFC)**
  • Awards to accelerators and incubators who support company formation and education on the SBIR/STTR programs

• **SCORE, Small Business Development Centers, Women’s Business Centers, Veterans Business Outreach Centers**
Questions?

Contact your local SBA:
http://www.sba.gov/local-assistance